

# FSC-72-A

## ROU Brief - 4/9/97

For: AV/PSM/RBM/ROM/KAM/AM/AE/MC/PC/PRC/SC

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ROU DETAIL		
<p><u>New Cigarette/Tobacco Store B-Case Display</u> (Contact: Sharon Reid, ext. 2584)</p> <ul style="list-style-type: none"> <li>New CTS Display #527951 available for order (recommended to ship "Direct Store Delivery" week of 6/2).</li> <li>No POS packed with display-order DORAL promotion specific June Display Kit #525155 &amp; DORAL &amp; Co. June Inserts #525152.</li> <li>After June promotion sells through, replace POS with two DORAL 28" Canopy Cards until next CTS promotion scheduled for September.</li> </ul>	<p><u>Merchandising Out-of-Stock</u> (Contact: Deborah Jones, ext. #5875)</p> <ul style="list-style-type: none"> <li>Item #168907, 4-Wide Spring-Load Cartridge, currently on backorder.</li> <li>Replenishment Inventory expected on 4/14/97.</li> </ul>	
<p><u>Consumer Mission B1G1F Coupons</u> (Contact: Floyd Cook, ext. #3466)</p> <ul style="list-style-type: none"> <li>New Item #528851 now available for order.</li> <li>Discontinue use of Item #507425 which expired 3/31/97.</li> </ul>	<p><u>Non-Compliance Historical Reporting</u> (Contact: Chris Minner, ext. #1642)</p> <ul style="list-style-type: none"> <li>All historical non-compliance reports discontinued in SIS.</li> <li>Use new historical reporting options communicated in FSC-59-A for future non-compliance reporting.</li> </ul>	
<p><u>DORAL May POS Changeover</u> (Contact: Floyd Cook, ext. #3466)</p> <ul style="list-style-type: none"> <li>POS kits scheduled to ship to Retail Reps week of 4/14/97 as communicated in FSC-58-A.</li> <li>Roll Dial Pricer Card #530141 and 6- and 9-Tray Display Cards #530144 - back ordered. Orders will be filled within next two weeks.</li> <li>Additional DORAL POS changeover items will be available on open order 4/28/97. (Re: FSC-58-A, Attachment B, for item numbers).</li> </ul>	<p><u>Sales Rep Draft Information on Notebook</u> (Contact: Chris Minner, ext. #1642)</p> <ul style="list-style-type: none"> <li>New function available 4/14/97 on the Sales Rep notebook application will display retail account draft status information by draft number.</li> <li>Function located in ADMIN section with new button named DRAFT STATUS.</li> <li>Each draft number will display date draft was written, draft number, account number, account name, draft status, amount, date draft cleared bank, and date draft completed cycle through SIS.</li> <li>Information displayed is for <u>Sales Rep only</u> and does not reflect Retail Rep activity in the same account.</li> <li>Activity recorded for draft accessed by double-clicking specific account information line or by highlighting account information line and clicking DISPLAY DRAFT DETAIL.</li> </ul>	

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